

News Release

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Raytheon Anschütz opens Service Center in Panama

The German navigation system manufacturer Raytheon Anschütz announces the establishment of its new subsidiary Raytheon Anschuetz Panama, S. de R.L., located in Panama City. With the opening of the new company, Raytheon Anschütz further improves worldwide service capabilities and takes the next step on the way to the most attentive customer care and immediate support.

Raytheon Anschütz will open the new company in Panama on 1st of February 2015. The new company will be positioned as the regional customer support and service coordination center, including service training capabilities and a large spare parts depot for Panama, Middle and South America and the Caribbean. The facility of Raytheon Anschuetz Panama is located close to the Panama Canal and in decent proximity to the airport. This enables fast access to perform maintenance or repair tasks for ships passing the Panama Canal as well as in the whole region.



From the first day, Raytheon Anschuetz Panama will operate with 20 highly skilled and experienced employees, half of them service technicians. This jump start has been made possible by acquiring the activities of High Sea Support (HSS) Panama. Since its establishment in 2000 as a subsidiary of the Danish company Hans Buch A/S, HSS has been providing sales and service in Panama not only for Raytheon Anschütz equipment, but also for other highly reputed navigation and communication companies. Raytheon Anschuetz Panama will continue providing sales and service for most of these companies.



Raytheon Anschuetz Panama will be led by Kim Topp, who gained more than 15 years of experience as the General Manager of HSS in Panama. Jan Lütt, Director for the Commercial Business at Raytheon Anschütz states: "Raytheon Anschütz acknowledges that worldwide reliable and immediate customer service and support is the top priority for ship owners in these times of tough and volatile market conditions. With that in mind, HSS is a perfect match for us. We are therefore pleased that Hans Buch has accepted our offer. We will look forward to continuing the close cooperation we've had with Hans Buch as our longstanding sales and service partner in Denmark".



The facility of Raytheon Anschuetz Panama contains a spacious and well equipped workshop and a warehouse with all major spare parts for the brands being served. With the skilled and experienced staff in Panama and with the sophisticated spare parts logistics the philosophy of Raytheon Anschuetz Panama will be to aim for a one hundred percent first time fix rate.

In addition to purely service oriented tasks, the new company has access to a wide range of products and experience to provide a broad group of customers with tailored solutions for their navigation and communication systems in newbuilding or retrofit programs.

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Note for the editor:

About Raytheon Anschütz

Raytheon Anschütz GmbH is a subsidiary of the Raytheon Company and a leading integrator of maritime systems such as bridge and navigation systems for all kinds of commercial vessels and naval ships, or maritime and coastal surveillance systems. More than 35,000 vessels worldwide are equipped with Raytheon Anschütz navigation systems, backed with a global network of owned subsidiaries and regional offices, e.g. in Shanghai, Singapore, Rio de Janeiro, Panama, San Diego, and Portsmouth / UK, as well as with 200 specialized service stations around the world. More information: <http://www.raytheon-anschuetz.com>

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